

TABLE 2

Mutual Funds: Total Sales, New Sales, Exchange Sales, Redemptions, and Exchange Redemptions

Billions of dollars, annual

Year	Total sales ¹	New sales	Exchange sales ²	Redemptions	Exchange redemptions ³
1945	\$0.29	–	–	\$0.11	–
1950	0.52	–	–	0.28	–
1955	1.21	–	–	0.44	–
1960	2.10	–	–	0.84	–
1965	4.36	\$3.93	–	1.96	–
1970	4.63	3.84	–	2.99	–
1975	10.06	8.94	–	9.57	–
1980	247.42	238.96	\$10.10	216.08	\$9.94
1981	472.13	452.42	14.44	362.44	14.59
1982	626.94	604.09	28.25	588.35	27.86
1983	547.77	532.04	35.67	565.83	36.03
1984	680.12	661.74	36.66	607.02	37.11
1985	953.85	933.37	46.55	864.88	46.84
1986	1,204.90	1,179.40	107.75	1,015.64	107.96
1987	1,251.19	1,220.27	205.68	1,178.75	207.35
1988	1,176.81	1,143.62	134.28	1,166.67	134.24
1989	1,444.84	1,401.21	130.66	1,327.05	131.95
1990	1,564.55	1,517.16	138.79	1,470.80	140.98
1991	2,037.33	1,990.26	155.75	1,879.62	154.31
1992	2,749.56	2,704.59	197.43	2,548.05	198.15
1993	3,187.32	3,137.61	248.79	2,904.31	253.95
1994	3,074.99	3,019.14	317.53	2,928.42	324.99
1995	3,598.52	3,523.91	351.53	3,314.74	351.08
1996	4,669.20	4,584.62	504.73	4,265.81	503.91
1997	5,799.28	5,703.11	613.42	5,323.65	618.42
1998	7,227.21	7,123.95	742.91	6,647.64	743.30
1999	9,041.22	8,920.81	949.93	8,560.63	947.21
2000	11,107.08	10,968.25	1,149.66	10,582.54	1,145.07
2001	12,864.47	12,745.95	797.12	12,239.48	797.34
2002	13,167.80	13,083.43	747.34	13,008.87	745.47
2003	12,393.19	12,315.05	571.85	12,360.77	573.70
2004	12,190.71	12,100.61	408.99	12,038.36	417.93
2005	13,938.45	13,811.67	420.83	13,546.09	432.40
2006	17,408.21	17,227.72	487.70	16,751.26	492.17
2007	23,467.84	23,233.76	606.40	22,350.06	611.68
2008	26,346.85	26,132.75	734.70	25,710.86	729.68
2009	20,679.42	20,528.10	530.15	20,675.75	528.31
2010	18,208.99	18,052.27	420.14	18,319.00	434.82
2011	17,836.37	17,660.62	448.02	17,738.10	466.44
2012	17,023.22	16,832.51	422.01	16,620.59	434.00
2013	18,159.43	17,970.31	517.65	17,778.86	530.96
2014	18,718.53	18,501.76	425.47	18,388.00	433.27
2015	20,939.31	20,715.43	442.75	20,811.36	444.97
2016	21,890.16	21,663.06	593.63	21,888.80	591.10
2017	21,102.43	20,845.65	597.36	20,665.94	598.23
2018	24,130.09	23,824.65	622.11	24,015.55	618.33
2019	26,427.66	26,087.59	469.68	25,636.42	467.32
2020	33,142.38	32,874.10	773.72	32,677.30	765.55

¹ Total sales are the dollar value of new sales plus sales made through reinvestment of income dividends from existing accounts; this number excludes reinvestment of capital gains distributions.

² Exchange sales are the dollar value of mutual fund shares switched into funds within the same fund group.

³ Exchange redemptions are the dollar value of mutual fund shares switched out of funds and into other funds within the same fund group.

Note: Data for funds that invest primarily in other mutual funds were excluded from the series.